# Q2 2026 GLOBAL INVESTOR SURVEY

## MODULE 3: PRICING, MARGINS, AND OPERATIONAL RESILIENCE

**BREAKWATER CAPITAL MARKETS**

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BREAKWATER

The Breakwater Capital Markets Global Institutional Survey captured perspective from over 800 long-only investors across funds representing trillions of dollars in assets under management The survey ran between April 1, 2026 and June 30th 2026 and represent a geographically diverse perspective including North America, Europe, the Middle East, and Asia.

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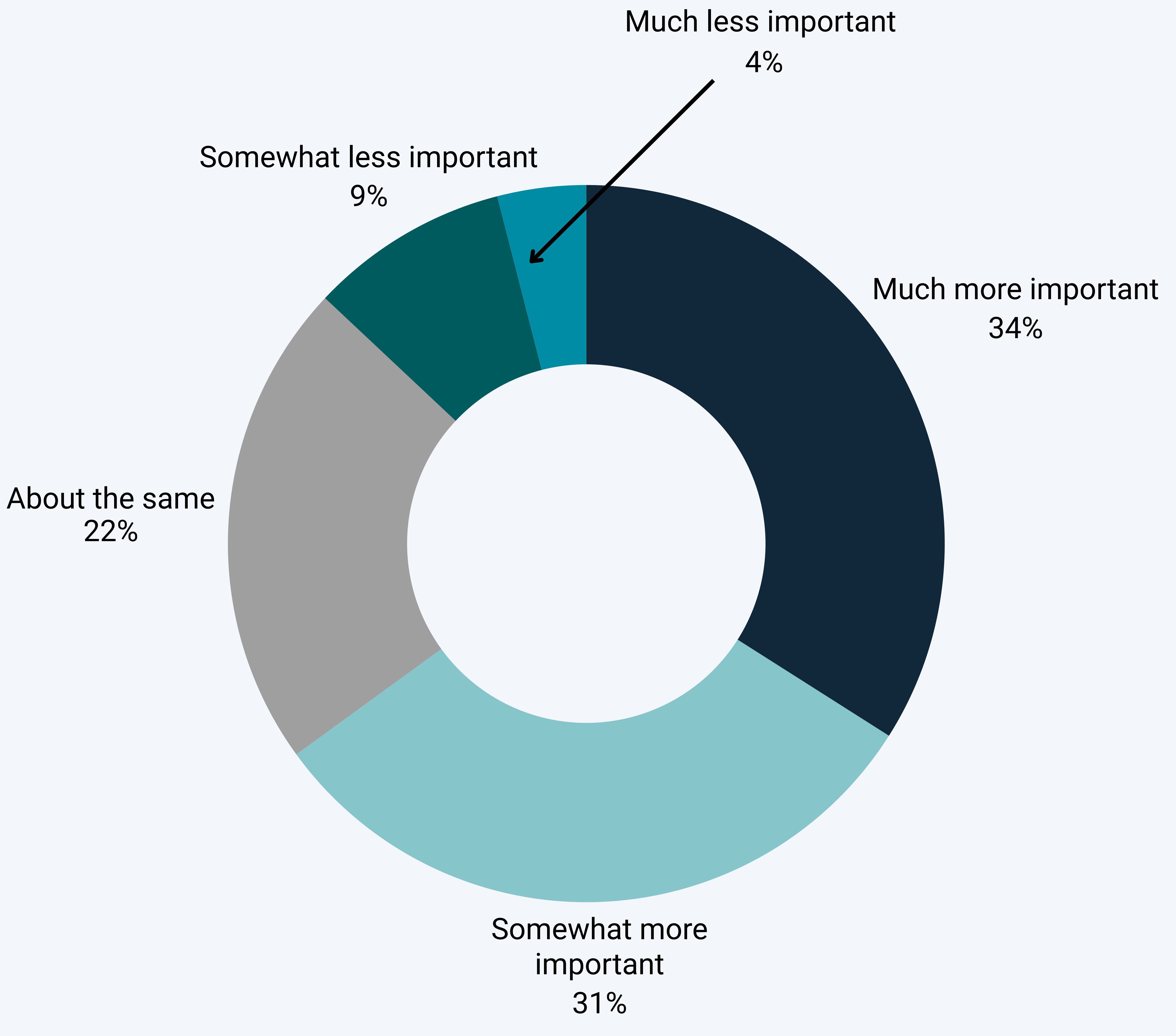
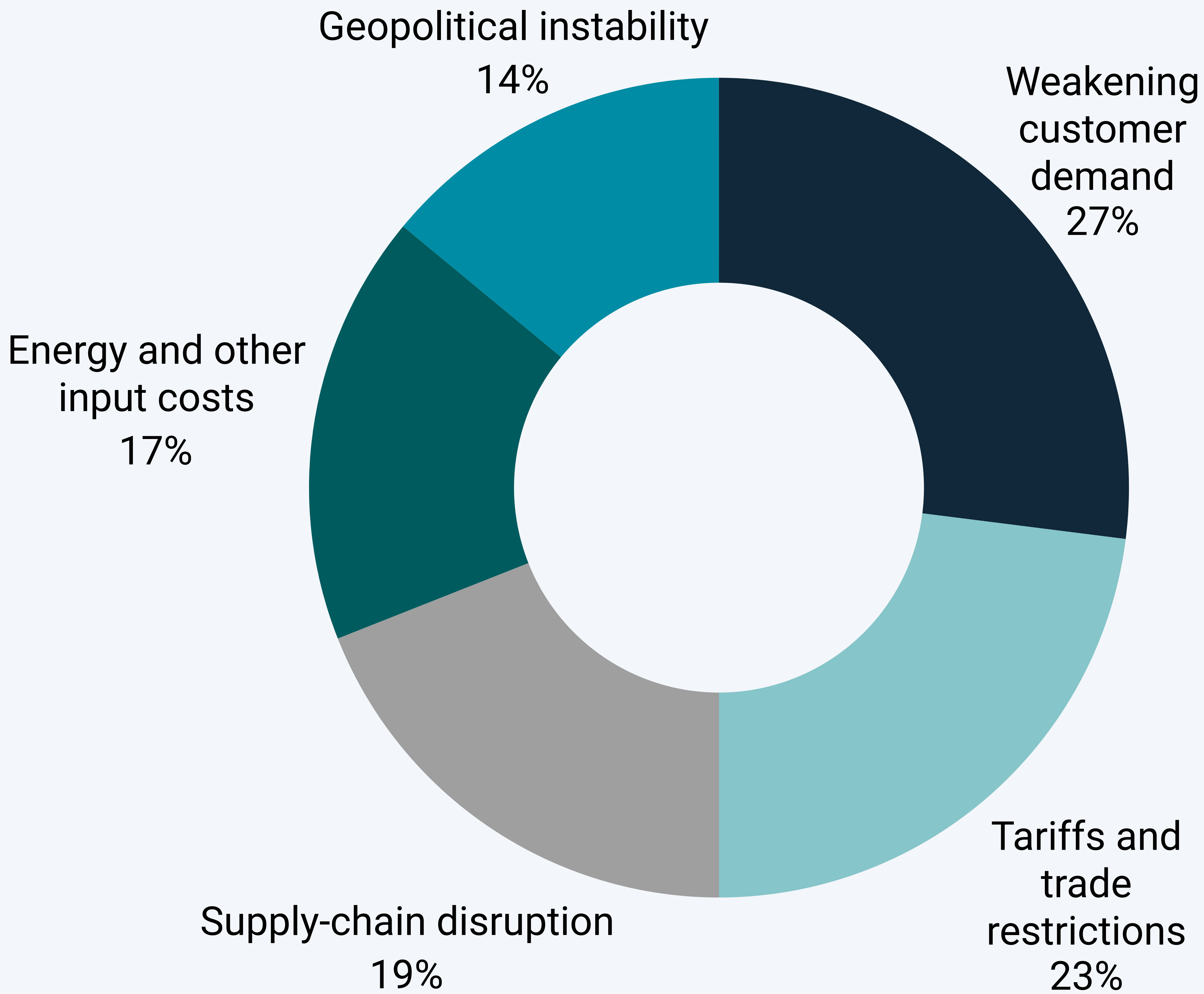
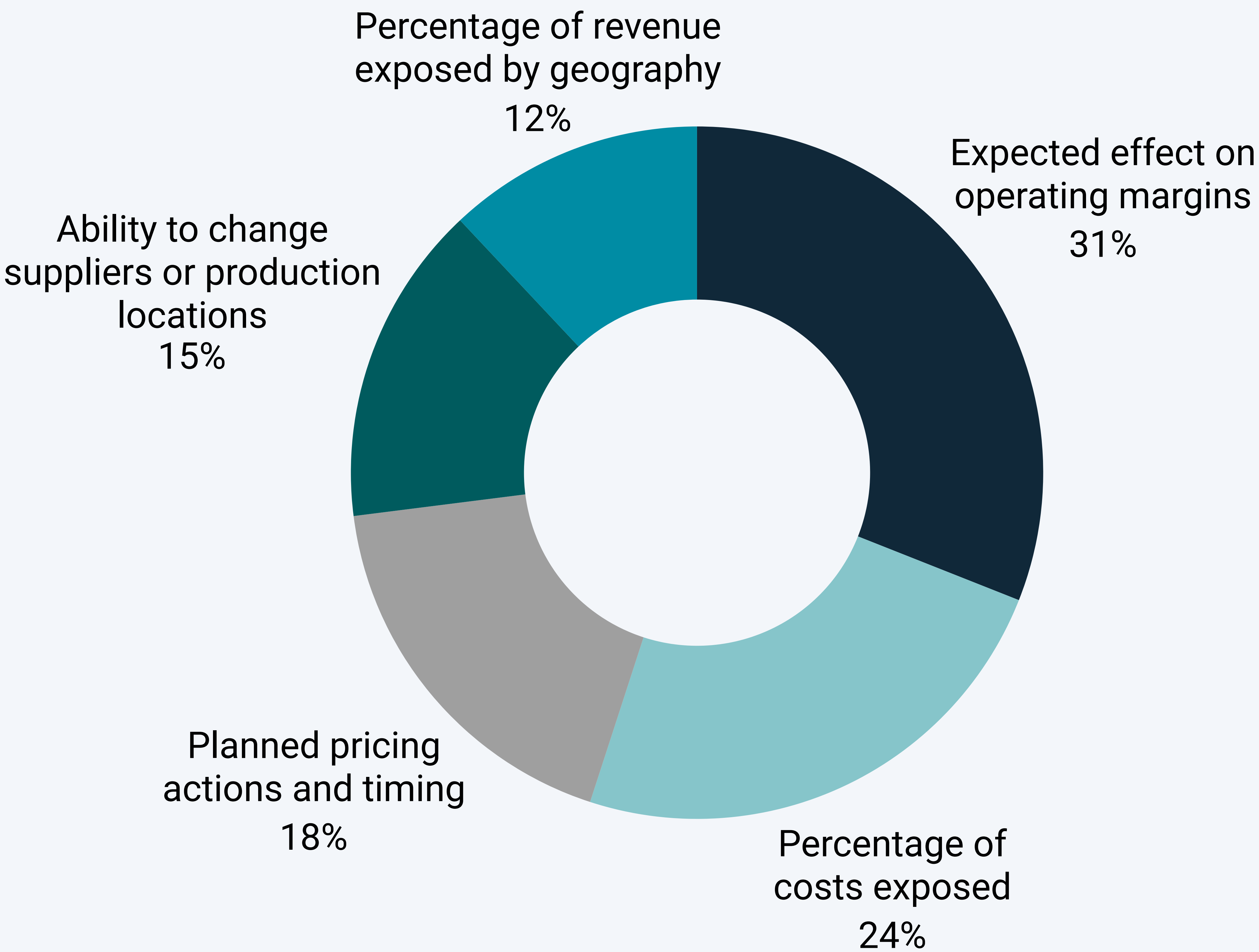
# 01 Compared with 12 months ago, how important is operational resilience in your valuation process?



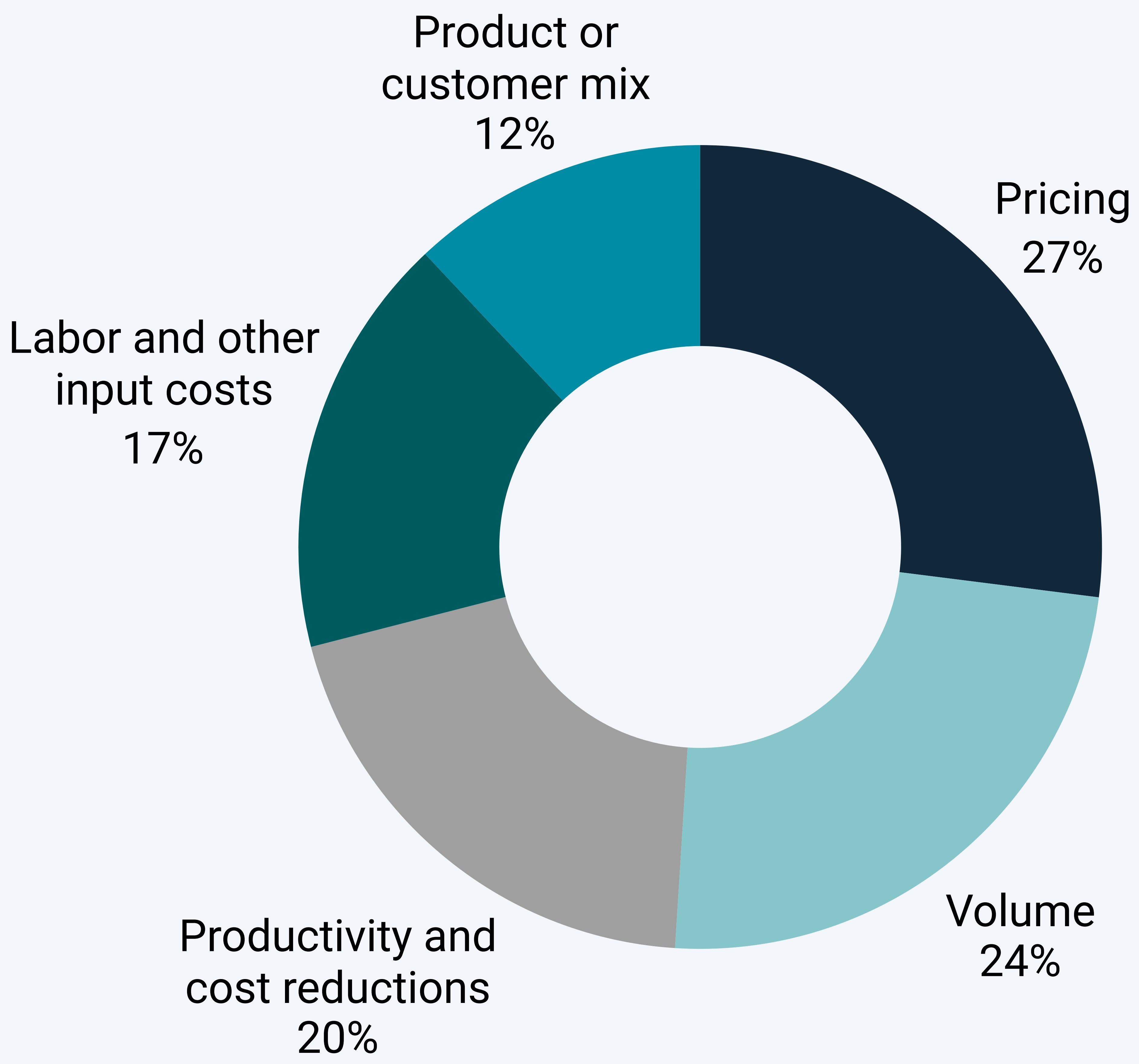
# 02 Which external risk currently has the greatest influence on your assessment of a company?



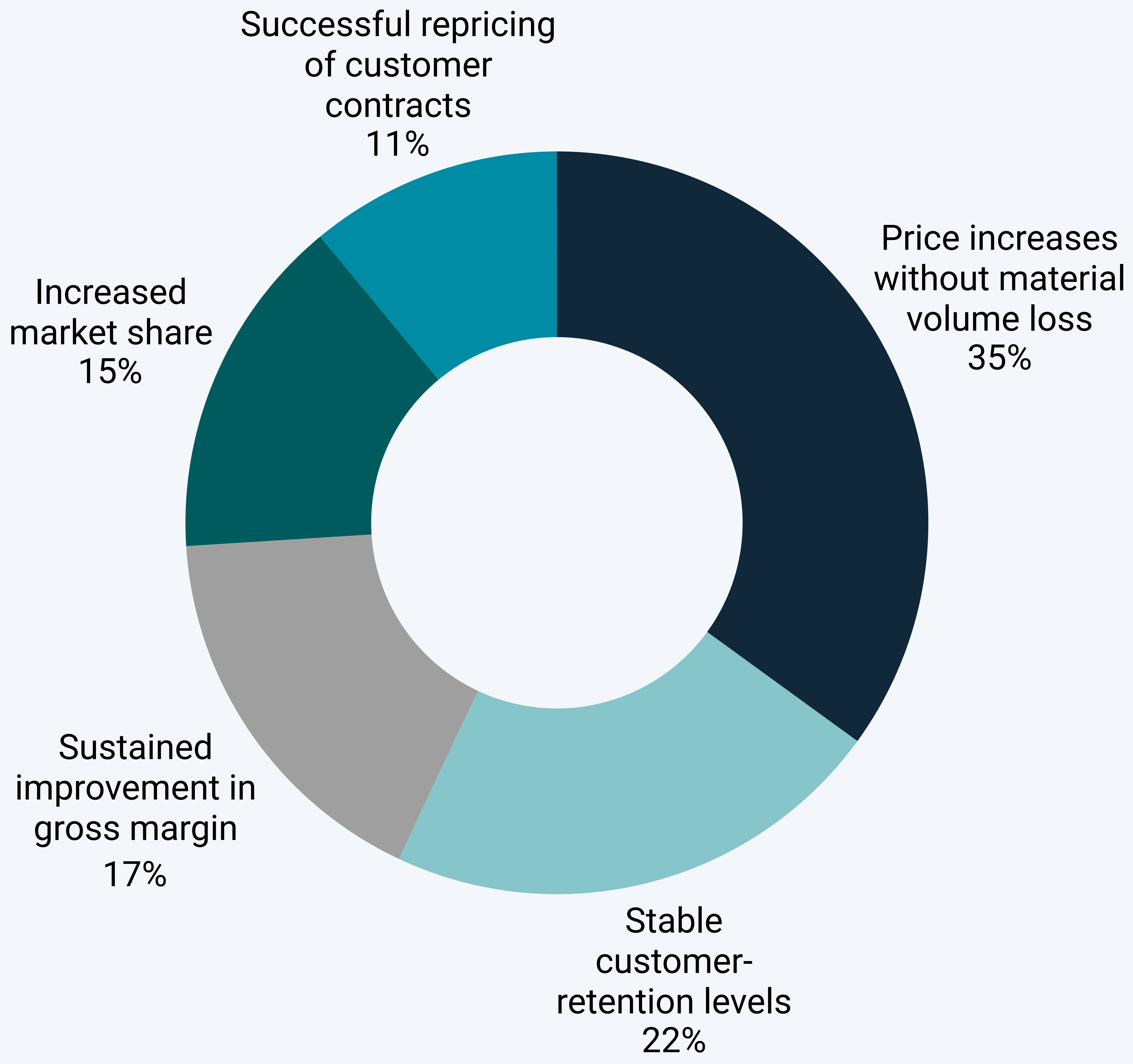
# 03 Which disclosure would be most useful when assessing exposure to tariffs or trade restrictions?



# 04 Which component of a margin bridge is most important to your analysis?

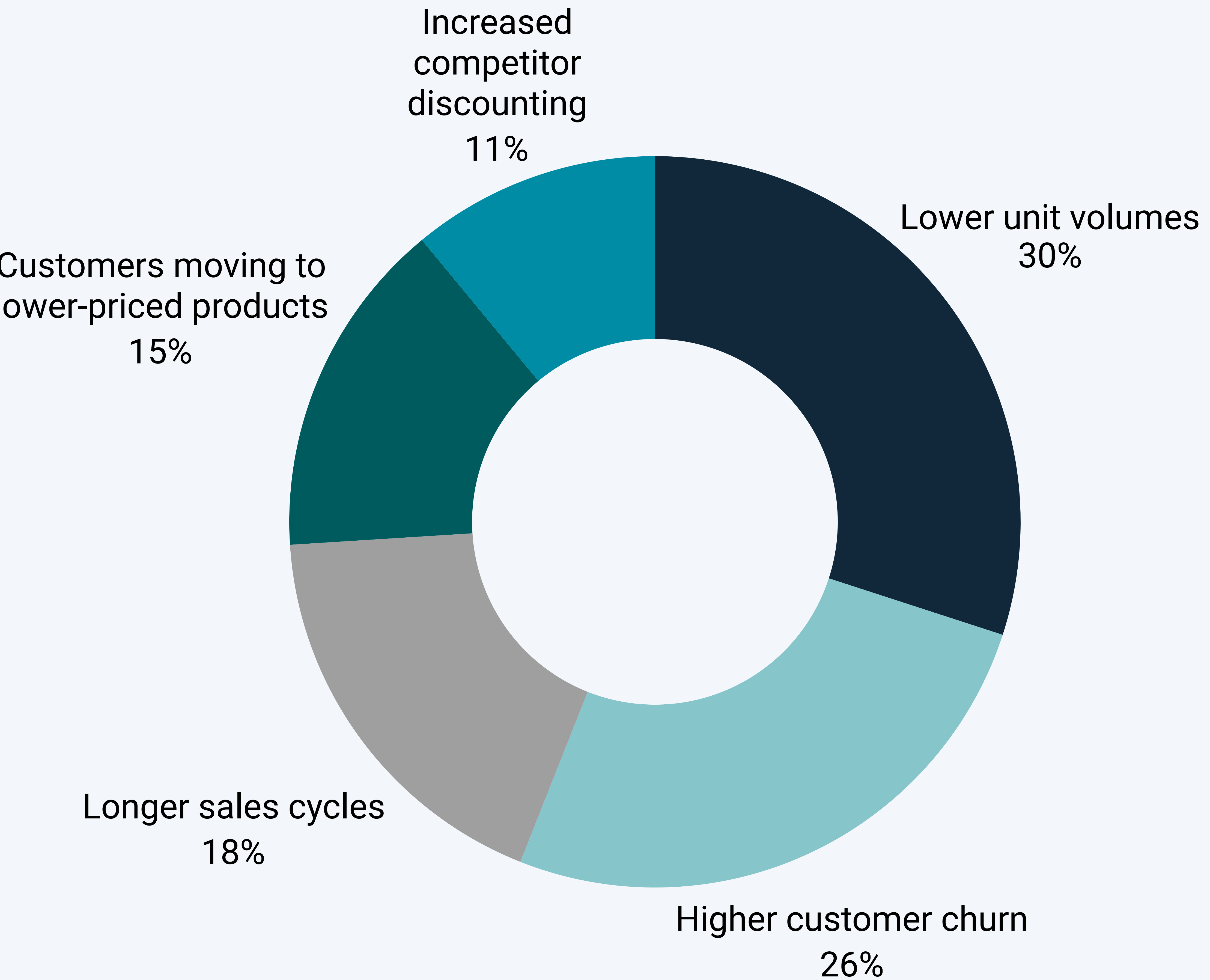


# 05 Which result provides the strongest evidence of sustainable pricing power?

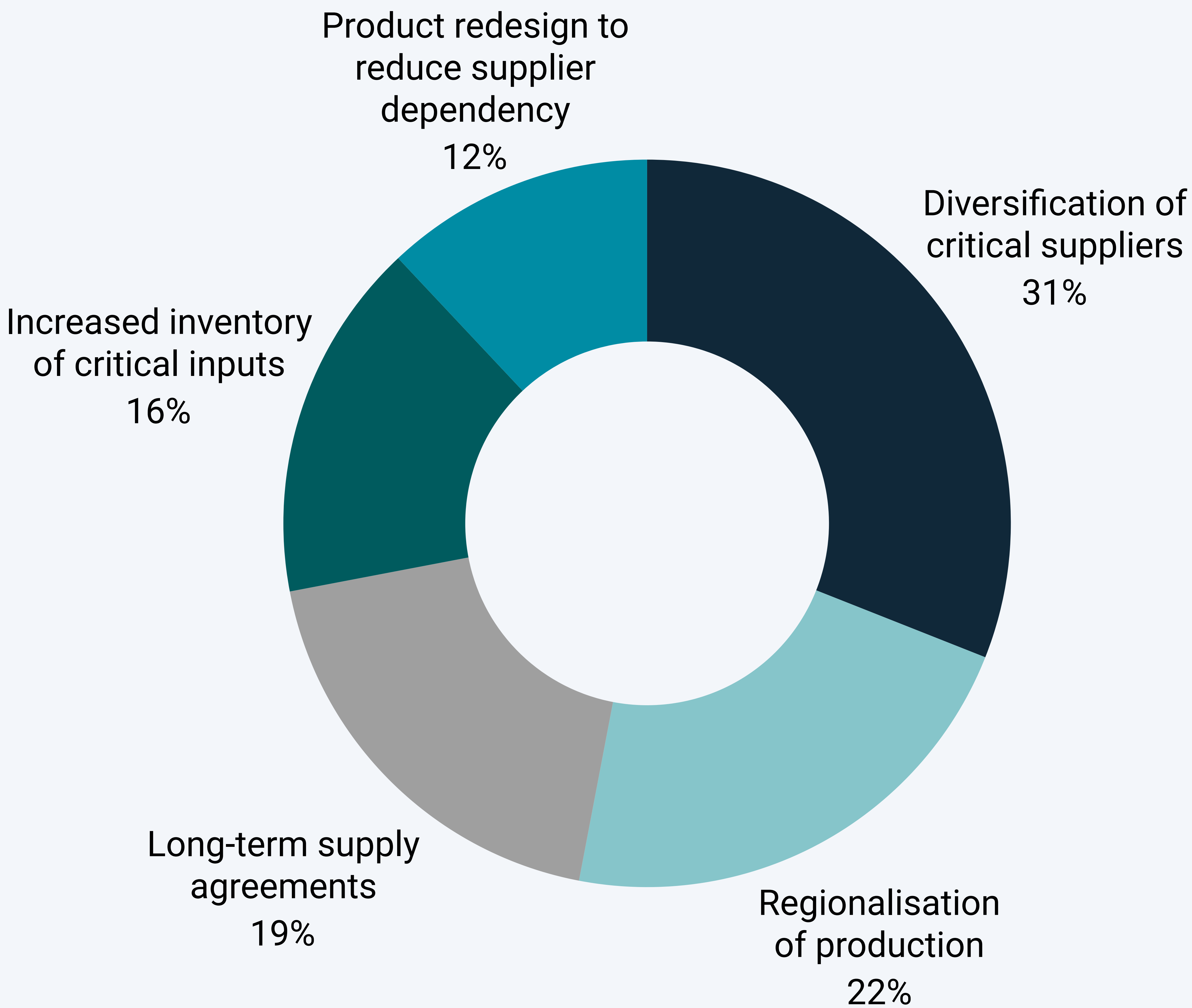


# 06

# Which indicator would be the earliest warning that price increases are damaging demand?

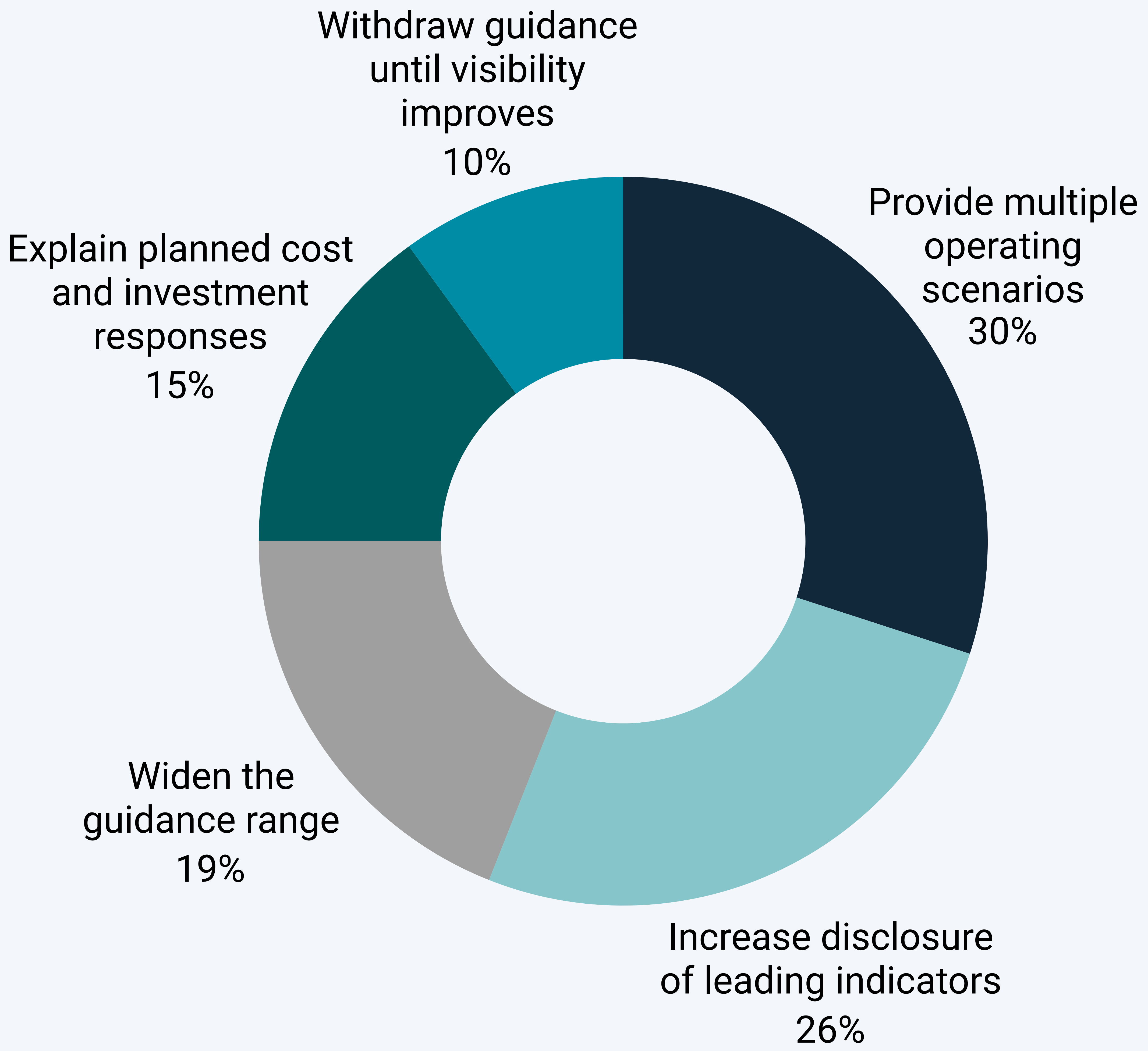


# 07 Which management action provides the strongest evidence of supply-chain resilience?

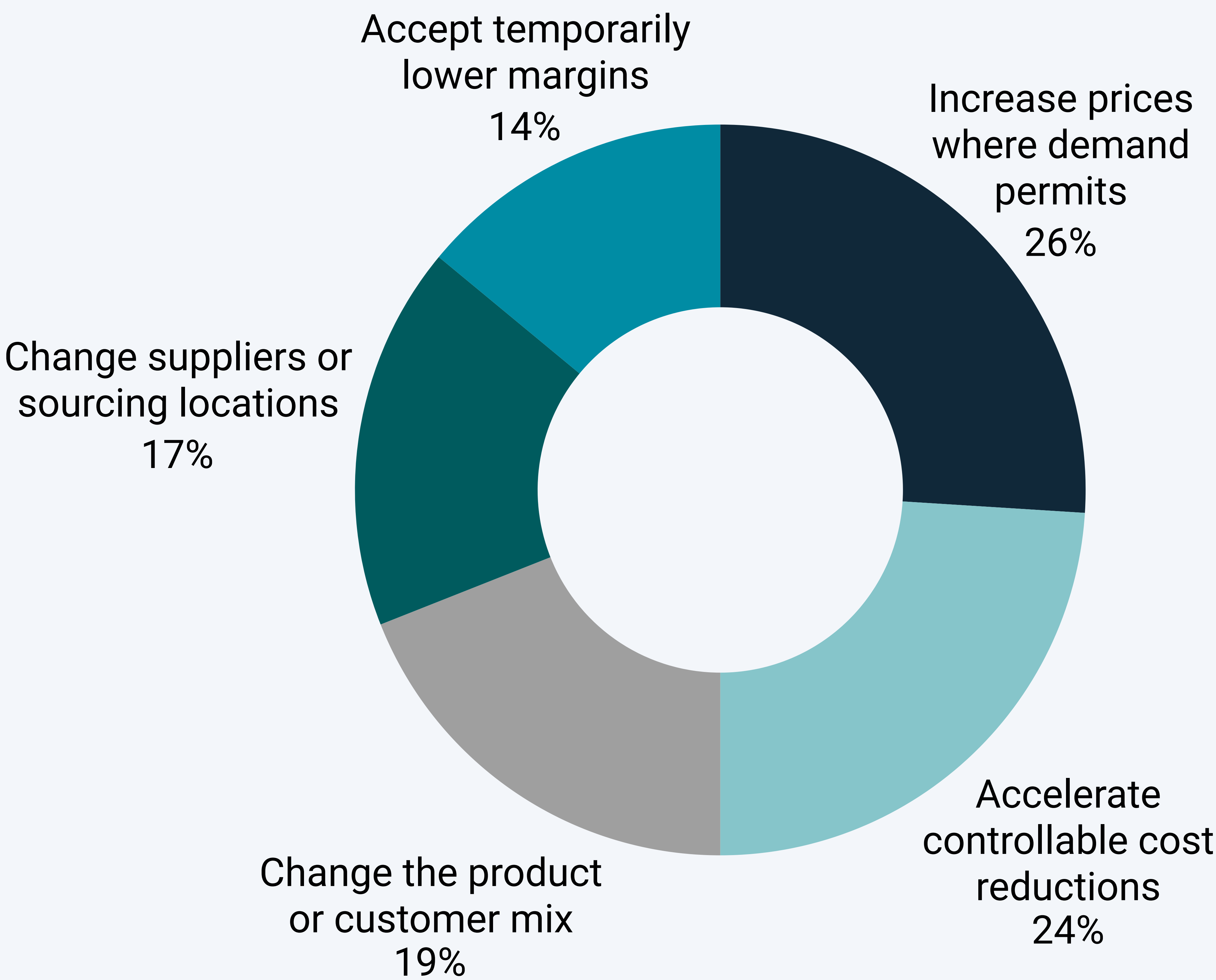


# 08

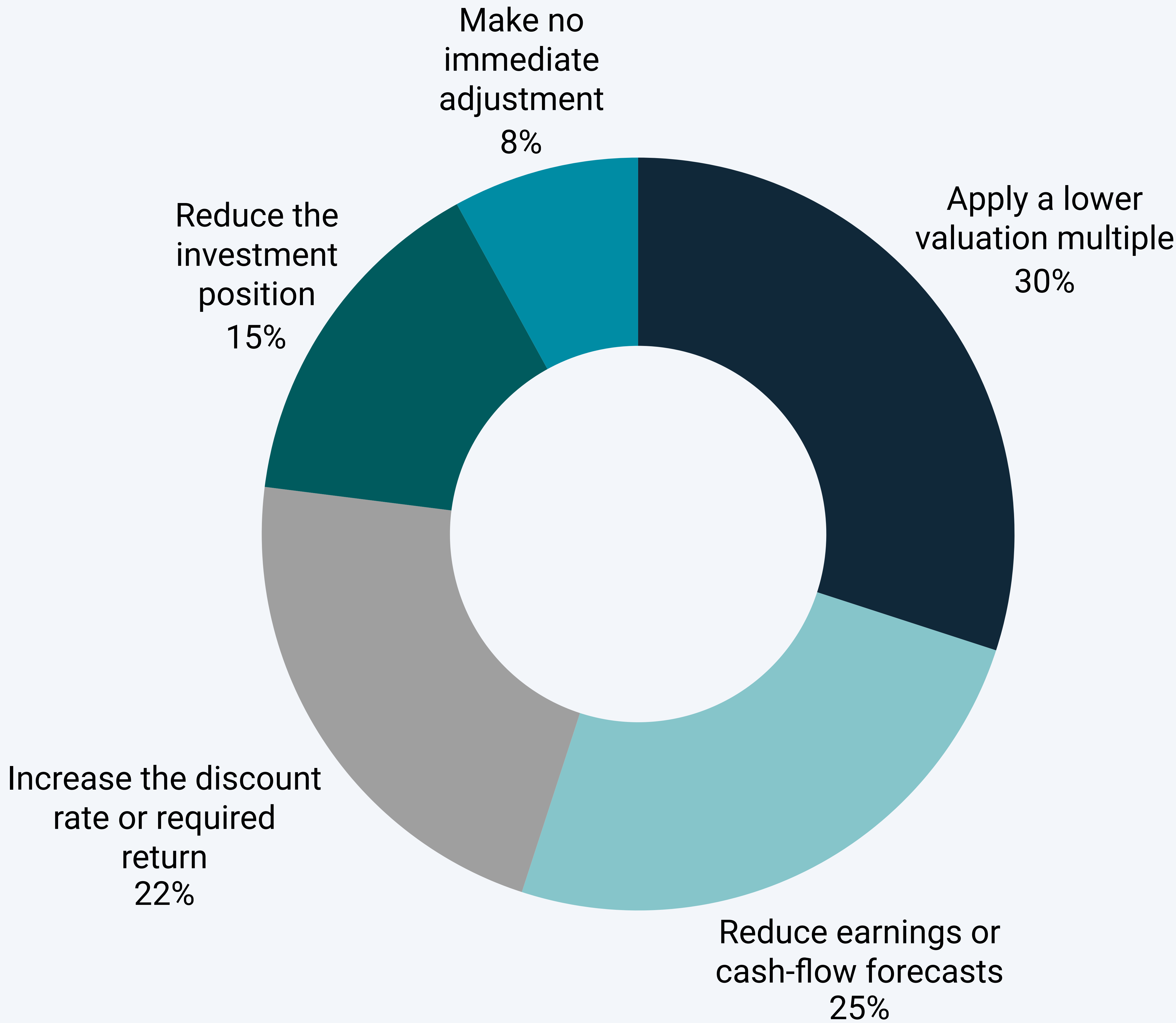
# When external uncertainty reduces demand visibility, which communication approach should management priorities?



# 09 When input costs rise rapidly, which action should management prioritize first?



# 10 What would typically be your first valuation response when management cannot quantify a material external risk?



# BREAKWATER CAPITAL MARKETS

Capital markets and investor relations advisory elevating valuations, providing advanced investor intelligence, and optimizing executive decision-making and investor communications.

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